

2010 Incentive Levels & Criteria

(Cub Scout Packs Only)

Silver Level (25%)

Sell popcorn and have a Committed Unit Popcorn Chair

Gold Level (29%)

Sell popcorn and have a Committed Unit Popcorn Chair

Unit Popcorn Chair Attends District Popcorn Orientation

Submit Unit Kick-off Date & Location to District

Items to be turned in to your District – by September Roundtable:

Your Pack 2010-2011 Program Calendar

Unit Budget (through Ideal Year of Scouting template)

Unit Commitment to opening day sales on October 2nd

Contact Information (Name, Email, Phone) of top Pack leadership

- Tiger Den Leader
- Wolf Den Leader
- Bear Den Leader
- Webelos I Den Leader
- Webelos II Den Leader
- Cubmaster
- Assistant Cubmaster
- Committee Chair

(If a leader is holding 2 positions, list the name for both. If a position is vacant just write vacant.)

ADDITIONAL 2% BONUS PERCENTAGE

Have committed Unit Popcorn Chair and attend District Popcorn Orientation

Pack realizes 10% retail sales increase over 2009 sale (minimum \$2,000 sales)

(if earned, will be calculated as bonus commission once orders submitted to council)

**2010 Incentive Levels (Option #1, with Trails-End Prizes) & Criteria
(Boy Scout Troops ONLY, Must Adopt as a Whole Troop)**

Silver Level (25%)

Sell popcorn and have a Committed Unit Popcorn Chair

Gold Level (29%)

Sell popcorn and have a Committed Unit Popcorn Chair

Unit Popcorn Chair Attends District Popcorn Orientation

Submit Unit Kick-off Date & Location to District

Items to be turned in to your District – by September Roundtable:

Your Pack 2010-2011 Program Calendar

Unit Budget (through Ideal Year of Scouting template)

Unit Commitment to opening day sales on October 2nd

Contact Information (Name, Email, Phone) of top Troop leadership

- Scoutmaster
- Assistant Scoutmaster(s)
- Committee Chair

ADDITIONAL 2% BONUS PERCENTAGE

Have committed Unit Popcorn Chair and attend District Popcorn Orientation

Troop realizes 10% retail sales increase over 2009 sales (min. \$2,000 sales)

(if earned, will be calculated as bonus commission once orders submitted to council)

2009 Incentive Levels (Option #2, NO Trails-End Prizes) & Criteria (Boy Scout Troops ONLY, Must Adopt as a Whole Troop)

Base Level (25%)

Sell popcorn and have a Committed Unit Popcorn Chair

Silver (29%)

Sell popcorn and have a Committed Unit Popcorn Chair
Attend District Popcorn Orientation & Training

Gold Level (33%)

Sell popcorn and have a Committed Unit Popcorn Chair
Unit Popcorn Chair Attends District Popcorn Orientation
Submit Unit Kick-off Date & Location to District

Items to be turned in to your District – by September Roundtable:

Your Pack 2010-2011 Program Calendar

Unit Budget (through Ideal Year of Scouting template)

Unit Commitment to opening day sales on October 2nd

Contact Information (Name, Email, Phone) of top Troop leadership

- Scoutmaster
- Assistant Scoutmaster(s)
- Committee Chair

ADDITIONAL 2% BONUS PERCENTAGE

Have committed Unit Popcorn Chair and attend District Popcorn Orientation

Troop realizes 10% retail sales increase over 2009 sales (min. \$2,000 sales)

(if earned, will be calculated as bonus commission once orders submitted to council)